THE GORMLEY GROUP

The Gormley Group (TGG) is the leading GSA Schedule and VA FSS Schedule Contract consulting firm. We drive growth within your company by offering a hands-on approach to obtaining and maintaining your GSA or VA Schedule Contract(s). We are proud that over 75% of our business comes from industry and government referrals. We help small and large companies increase revenue and maximize resources in the government market. We also assist clients with obtaining and maintaining GSA OASIS+ contracts, offer advisory services related to contract holders of NASA SEWP VI, and assist with obtaining and maintaining CMAS and TXMAS state contracts.

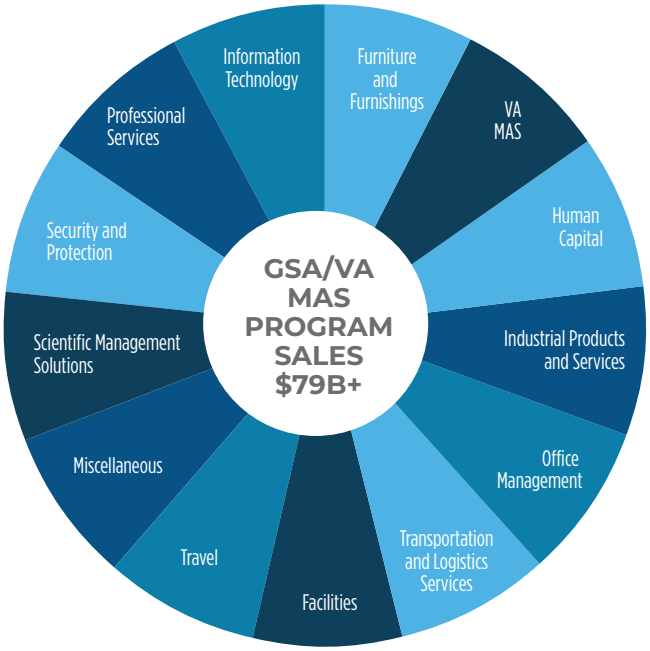
EXPERIENCE

TGG's Federal Acquisition expertise is unmatched. **Our President Bill Gormley** has both government and industry experience and is still considered the architect of the GSA Multiple Award Schedule (MAS) program. The current sales of the program have increased to $79 Billion + in federal market sales (GSA MAS Total for GFY 2025 $50.6 Billion+ and VA Schedules GFY 2025 to $28.7 Billion+). **Our Federal Acquisition Subject Matter Expert Robin Bourne** has over 30 years of ex-perience with the MAS Program. As the former Director of the Policy Division in the GSA/FAS Office of Policy and Compliance, he lead acquisition policy development and the implementation of the MAS Consolidation. **Our Consulting Staff** brings an industry perspective to their deep Schedule Program knowledge, as well as decades of experience in successfully maneuvering through an ever changing MAS environment that allows our clients accelerated financial success. We are proud to have represented thousands of companies in securing and maintaining their Schedule Contracts.

KNOWLEDGE

Understanding the Schedule Program is a way of life at TGG. On a daily basis we monitor the GSA and VA Schedule Programs for updates including: refreshes, modifications, enhancements, re- alignments, personnel changes and more. Our consultants inform you about upcoming changes and provide the necessary support when they impact your company.

EXPERTISE ACROSS ALL MAS SCHEDULE CATEGORIES



OUR SERVICES

GSA SCHEDULE SERVICES

- GSA MAS contract acquisition, including offer preparation, pricing strategy, and negotiation
- Contract management and maintenance, including modifications and administrative updates
- Option renewal extension support
- Contract compliance reviews, Contractor Assessment support, and pre- or post-award audit assistance
- Transactional Data Reporting (TDR), Industrial Funding Fee (IFF), and Trade Agreements Act (TAA) compliance guidance
- FAS Catalog Platform (FCP) transition, maintenance, and catalog updates
- GSA Schedule advisory services
- GSA marketing and federal sales training

VA FSS SCHEDULE SERVICES

- VA FSS Schedule contract acquisition, including offer preparation and negotiation
- Contract management and maintenance, including pricing and administrative modifications
- Option renewal extensions and new offer support
- VA sales reporting and contract compliance guidance
- VA FSS Schedule advisory services
- VA Schedule marketing and federal sales training

GSA OASIS+ SERVICES

- Contract acquisition, including qualification assessments, domain selection, and offer preparation
- Contract management and maintenance, including administrative and add-domain modifications
- Annual contractor self-assessments and compliance support
- eBuy training, subcontracting reporting, and contract novation guidancee procedures and policies

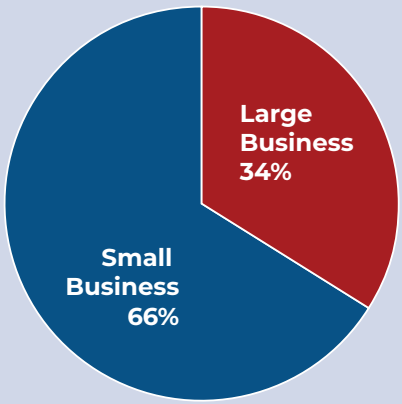
NASA SEWP VI SERVICES

- Contract management, maintenance, and advisory support
- Technical refresh guidance and product/ service additions
- Contract compliance, procedures, and documentation support
- Staff training and subcontracting plan assistance

OTHER SERVICES

- GSA and VA FSS Schedule advisory services
- GSA and VA Schedule marketing and federal sales training
- Federal market strategy and sales opportunity analysis
- Strategic sales strategy development and federal go-to-market guidance
- Expert witness services and opinions relating to the GSA Schedule Program
- California Multiple Award Schedule (CMAS) contract acquisition and maintenance
- Texas Multiple Award Schedule (TXMAS) contract acquisition and maintenance

CLIENT SOCIOECONOMIC DEMOGRAPHICS



We welcome the opportunity to put TGG's experience, knowledge, and successful negotiating skills to work for you!

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